COLUMBIA SQUARE

555 THIRTEENTH STREET, NW

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TEL (202) 637-5600 FAX (202) 637-5910

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June 27, 1997

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William F. Caton Acting Secretary Federal Communications Commission International Bureau - Telecommunications P.O. Box 358115 Pittsburgh, PA 15251-5115

Re: Application Under Section 214 of the

Communications Act of 1934 for Transfer of Control of Consolidated Communications Telecom Services, Inc.

from Consolidated Communications Inc.

to McLeodUSA Incorporated

Dear Mr. Caton:

Enclosed for filing are an original and five copies of an application pursuant to Section 63.18(e)(5) of the Commission's Rules, 47 C.F.R. § 63.18(e)(5), for Commission consent to transfer the control of Consolidated Communications Telecom Services, Inc., which holds a Section 214 Certificate, from Consolidated Communications Inc. ("Consolidated") to McLeodUSA Incorporated ("McLeod"). Also enclosed is a check in the amount of \$745 to cover the applicable filing fee and a Form 159.

This application is part of a larger transaction between McLeod and Consolidated, which have entered into an Agreement and Plan of Merger. Pursuant to that Agreement, McLeod has formed a wholly-owned subsidiary, Eastside Acquisition Co. ("Eastside"). Upon receipt of necessary regulatory approvals, Consolidated will merge with and into Eastside with Eastside surviving and being renamed Consolidated Communications Inc. ("New Consolidated"). Thereafter, Consolidated's subsidiaries will continue to operate as wholly-owned

# HOGAN & HARTSON L.L.P.

William F. Caton Acting Secretary June 27, 1997 Page 2

subsidiaries of McLeod. This transaction will serve the public interest because the combined companies will be better able to provide high-quality telecommunications services at competitive prices.

Because of the number of separate filings involved in this transaction, the parties request a joint Public Notice of all the applications related to the transaction. Susan O'Connell in the International Bureau has agreed to coordinate the Public Notice for the applications.

Please address any questions concerning Consolidated to Veronica Ahern and J. Breck Blalock of Nixon, Hargrave, Devans & Doyle, L.L.P. at (202) 457-5300. Questions regarding McLeod should be addressed to the undersigned.

Respectfully submitted,

HOGAN & HARTSON L.L.P.

Bv:

Karis A. Hastings

Eric H. Loeb Counsel for

McLeodUSA Incorporated

**Enclosures** 

cc: Susan O'Connell, International Bureau

# (RESERVED)

FEDERAL COMMUNICATIONS COMMISSION

# FCC REMITTANCE ADVICE

SPECIAL USE

Approved by OMB 3080-0589 Evolves 2/28/97

NCE ADVICE Expires 2/28/97

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DATE CONTROL NO. **AMOUNT** 6/25/97 032749 \$745.00

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**VOID AFTER 6 MONTHS** 

**AUTHORIZED REPRESENTATIVE** 

#032749# #073000545# #121372 742# CHIEF FINANCIAL OFFICER

# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of	)		
	)		
McLeodUSA Incorporated,	)		
Consolidated Communications Inc.,	)		
and Consolidated Communications	)		
Telecom Services Inc.	)	File No	
Application for Transfer of Control of	)		
Common Carrier Holding Authorization	)		
Under Section 214 of the Communications	)		
Act of 1934, as Amended	)		

To: Chief, International Bureau

# <u>APPLICATION</u>

McLeodUSA Incorporated ("McLeod"), Consolidated Communications
Inc. ("Consolidated") and Consolidated Communications Telecom Services Inc.

(jointly, the "Applicants"), hereby request authority of the Federal Communications
Commission ("FCC" or "Commission"), pursuant to Section 214 of the
Communications Act of 1934, 47 U.S.C. § 214, and Section 63.18(e)(5) of the
Commission's Rules, 47 C.F.R. § 63.18(e)(5), for the transfer of control of
Consolidated Communications Telecom Services Inc. ("CCTS"), a common carrier
holding a Section 214 authorization, from Consolidated to McLeod.

This transfer of control will occur as part of a transaction whereby

Consolidated and its subsidiaries will become the direct and indirect subsidiaries of

McLeod. Under the terms of an Agreement and Plan of Merger ("Agreement")

among the parties, McLeod has formed Eastside Acquisition Co. ("Eastside"), a

wholly-owned subsidiary incorporated in Delaware. Consolidated will merge with and into Eastside, with Eastside surviving. Eastside will be renamed Consolidated Communications Inc. ("New Consolidated"). After the transaction, CCTS will be a wholly-owned subsidiary of New Consolidated, which in turn will be a wholly-owned subsidiary of McLeod. The efficiencies created by this transaction will have no negative impact on the operations of CCTS, and the changed corporate structure will be transparent to customers.

Grant of this Application will serve the public interest, convenience and necessity. This transfer of control will allow the Applicants to manage their combined telecommunications operations more efficiently, permitting greater investment in facilities, customer services and technological innovation. Further, the combination of Consolidated and McLeod will provide the customers of those entities with a more diverse and comprehensive selection of services from a single vendor. This transaction will ensure continued provision of international long distance services to CCTS's existing customers and should promote competition and lower prices in the international long distance services market.

# I. THE PARTIES

# A. Consolidated Communications Inc.

Consolidated is a privately-held corporation organized and existing under the laws of the State of Illinois with its principal office in Mattoon, Illinois.

Consolidated is a holding company for several corporations engaged in the provision of telecommunications products and services. CCTS is a nondominant carrier and

holds an authorization under Section 214 to resell international switched services granted in File No. ITC-92-235.  $\underline{1}$ /

Information concerning Consolidated's legal, technical, managerial and financial qualifications to provide service was submitted with CCTS's Section 214 application and is therefore already a matter of record at the Commission.

# B. McLeodUSA Incorporated

McLeod is a publicly traded corporation (NASDAQ; symbol: MCLD) organized and existing under the laws of the State of Delaware. McLeod's principal offices are located in Cedar Rapids, Iowa. McLeod is a provider of a broad range of telecommunications products and services to small and medium-size business and residential customers and government agencies. McLeod's services include primarily competitive local and long distance telecommunications services, competitive access services, including special access and private line services, and maintenance and installation services of fiber optic telecommunications networks. Pursuant to a certificate issued by this Commission in File No. ITC-93-311, McLeod, through its subsidiary McLeodUSA Telecommunications Services, Inc. ("McLeodUSA"), formerly known as McLeod Telemanagement, Inc., is authorized to resell international switched services.

<sup>1/</sup> The certificate in File No. ITC-92-235 was originally granted to Consolidated Network Inc., the predecessor of CCTS. The Commission was notified of the change in name from Consolidated Network Inc. to Consolidated Communications Telecom Services Inc. by letter dated June 26, 1996.

Information concerning McLeod's legal, technical, managerial and financial qualifications to provide service was submitted with McLeodUSA's Section 214 application and is therefore a matter of record at the Commission.

# II. DESCRIPTION OF THE TRANSACTION

McLeod and Consolidated have determined that they will realize significant economic and marketing efficiencies through a transaction by which Consolidated will merge with a wholly-owned subsidiary of McLeod. Accordingly, on June 14, 1997, McLeod and Consolidated executed an Agreement and Plan of Merger ("Agreement"). Pursuant to the Agreement, McLeod has formed Eastside, a wholly-owned Delaware corporation, for the purpose of consummating the proposed reorganization. Consolidated will merge with and into Eastside, with Eastside surviving. Eastside will then be renamed Consolidated Communications Inc. ("New Consolidated"). All subsidiaries of Consolidated will remain subsidiaries of New Consolidated. At the effective time of the merger, \$155 million in cash and approximately 8.5 million shares of McLeod Class A Common Stock (\$0.01 par value) will be distributed to the owners of Consolidated Common and Preferred Stock. Specifically, each share of Consolidated Series A Preferred Stock will be exchanged for approximately 4.5 shares of McLeod Class A Common Stock, and each share of Consolidated Series B Preferred Stock will be exchanged for approximately 4.5 shares of McLeod Class A Common Stock. Consolidated Common Stock will be exchanged for a mix of cash and McLeod Class A Common Stock, which exact mix will be elected by each shareholder of Consolidated Common Stock.

As a result of the reorganization, Consolidated will become a wholly owned subsidiary of McLeod. Mr. Richard A. Lumpkin, Chairman and Chief Executive Officer of Consolidated, will become Vice Chairman of the McLeod Board of Directors, and Mr. Robert J. Currey, President and Chief Operating Officer of Consolidated, will become a member of the McLeod Board. Mr. Currey will serve as an Executive Officer of McLeod, responsible for all telephone operations for McLeod. CCTS will continue to be a wholly owned subsidiary of New Consolidated, operating under its current name, and will remain the Section 214 certificate holder.

# III. REQUEST FOR TRANSFER OF CONTROL

Pursuant to Section 63.18(e)(5) of the Commission's Rules, the Applicants set forth the following information:

(a) The name, address and telephone number of Applicants are:

McLeodUSA Incorporated McLeodUSA Technology Park 6400 C Street, S.W. P.O. Box 3177 Cedar Rapids, Iowa 52406-3177 Tel: (319) 364-0000

Consolidated Communications Inc.
Consolidated Communications Telecom Services Inc.
121 South 17th Street
Mattoon, IL 61938
Tel: 217-235-4456

- (b) McLeod is a corporation organized and existing under the laws of the State of Delaware. Consolidated is a corporation organized and existing under the laws of the State of Illinois.
- (c) Correspondence concerning this Application should be addressed to:

# For the transferee:

Casey D. Mahon
Senior Vice President and General Counsel
McLeodUSA Incorporated
McLeodUSA Technology Park
6400 C Street, SW
P.O. Box 3177
Cedar Rapids, Iowa 52406-3177
Tel: (319) 364-0000

# with a copy to:

Karis A. Hastings Eric H. Loeb Hogan & Hartson L.L.P. 555 Thirteenth Street, N.W. Washington, D.C. 20004-1109 Tel: (202) 637-5600

#### For the transferor:

J. Lyle Patrick Chief Financial Officer Consolidated Communications Inc. 121 South 17th Street Mattoon, Illinois 61938 Tel: 217-235-4456

# with a copy to:

Veronica M. Ahern
J. Breck Blalock
Nixon Hargrave Devans & Doyle, L.L.P.
Suite 700
One Thomas Circle, N.W.
Washington, D.C. 20005
Tel: 202-457-5518

(d) CCTS, a wholly-owned subsidiary of Consolidated formerly known as Consolidated Network Inc., is authorized to resell international switched services pursuant to the Section 214 authorization granted in File No. ITC-92-235.

McLeod's subsidiary McLeodUSA Telecommunications Services,

Inc., formerly known as McLeod Telemanagement, Inc., is authorized to resell international switched services pursuant to the Section 214 authorization granted in File No. ITC-93-311.

- (e) (5) Applicants request authority for the transfer of control of CCTS, a common carrier holding an international Section 214 authorization, pursuant to the terms and conditions of § 63.18(e)(5) of the Commission's Rules.
- (f) No response required.
- (g) No response required.
- (h) (1) McLeod and Consolidated hereby certify that neither entity has an affiliation with a foreign carrier within the meaning of § 63.18(h)(1) of the Commission's Rules.
  - (2) CCTS will be a wholly-owned subsidiary of New Consolidated, a Delaware corporation, which in turn will be a wholly-owned subsidiary of McLeod. Information regarding the principal shareholders of McLeod is provided in Exhibit A, attached. The primary business of New Consolidated and McLeod is telecommunications services. No director of New Consolidated or McLeod holds an interlocking directorship.
- (i) McLeod hereby certifies that it has not agreed to accept special concessions directly or indirectly from any foreign carrier or administration with respect to traffic or revenue flows between the U.S. and any foreign country which McLeod may serve under the authority granted under this part, and will not enter into such agreements in the future.
- (j) The Applicants hereby certify that no party to this application, as defined in 47 C.F.R. § 1.2002(b), is subject to denial of Federal benefits pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988, 21 U.S.C. § 853(a).

# IV. CONCLUSION

Accordingly, the Applicants respectfully request that the Commission authorize the transfer of control described herein.

# Respectfully submitted,

Consolidated Communications Inc.

J. Lyle Patrick

Chief Financial Officer

Consolidated Communications Inc.

121 South 17th Street

Mattoon, Illinois 61938

Veronica M. Ahern J. Breck Blalock

Nixon Hargrave Devans & Doyle, L.L.P.

Suite 700

One Thomas Circle, N.W.

Washington, D.C. 20005

Tel: 202-457-5518

Attorneys for Consolidated

Communications Inc.

Dated: June 24, 1997

McLeodUSA Incorporated

Casey D. Mahon

Senior Vice President and General

Counsel

McLeodUSA Incorporated

McLeodUSA Technology Park

6400 C Street, SW

P.O. Box 3177

Cedar Rapids, Iowa 52406-3177

Karis A. Hastings

Eric H. Loeb

Hogan & Hartson L.L.P.

555 Thirteenth Street, N.W.

Washington, D.C. 20004

Tel: (202) 637-5600

Attorneys for McLeodUSA Incorporated

# EXHIBIT A

The current ten percent or greater shareholders of McLeod are as follows:

- 1. IES Investments Inc., a wholly-owned subsidiary of IES Industries Inc. ("IES"), 200 1st Street, S.E., Cedar Rapids, Iowa 52401. IES and IES Investments Inc. are U.S. corporations. IES is an electric utility company.
- 2. MWR Investments Inc., a wholly-owned subsidiary of MidAmerican Energy Holdings Company ("MidAmerican"), 500 E. Court Ave., Des Moines, Iowa 50309. MidAmerican and MWR Investments Inc. are U.S. corporations. MidAmerican is an electric utility company.
- 3. Clark E. McLeod and his wife Mary E. McLeod, c/o McLeodUSA Incorporated, McLeodUSA Technology Park, 6400 C Street, S.W., P.O. Box 3177, Cedar Rapids, Iowa 52406-3177. Mr. and Mrs. McLeod are U.S. citizens. Neither Mr. McLeod nor Mrs. McLeod individually holds ten percent or more of McLeod's stock, but their combined holdings exceed ten percent.

As part of the transaction described herein, new shares of McLeod stock will be issued to existing holders of Consolidated common stock. As a result, the interests of the above McLeod shareholders will be diluted when the merger is consummated. McLeod does not currently anticipate that the issuance of McLeod stock to Consolidated shareholders will result in any new ten percent or greater shareholders of McLeod.